

# **Immediate Benefits**

For Young and Growing Independent Software Vendors

### Introduction

Early-stage ISVs often have limited budgets and rely on investor funding and cloud provider credits to build their business. Kalibr8 helps these ISVs maximize their cloud budgets by managing and optimizing their spend. The platform provides budget alerting capabilities, allowing admins and executives to monitor cloud costs closely as the company scales. By gaining visibility into their growth and associated cloud expenses, ISVs can extend their financial runway, ensuring they develop their business profitably and efficiently.



### **Kalibr8 Tools Overview**

Brought together in tandem as part of the Kalibr8 Platform, Illumin8 and Navig8 can continuously track consumption, allocates costs, and provides actionable recommendations to deliver up to 60% monthly savings.

## ILLUMINS.

With Illumin8's advanced analytics ISVs can examine cloud spend, usage, and performance within their infrastructure. Provided with a detailed view, ISVs can easily identify cost anomalies and inefficiencies effecting their cloud bill and productivity.

## **NAVIGS**

Providing real-time analysis and recommendations, Navig8 simplifies the management of cloud environments for ISVs by automating the discovery and exploration of waste. Utilizing Navig8 allows ISVs to quickly find and eliminate waste, optimizing their resources to deliver maximum value at the lowest cost.

#### **Benefits**

- Prolonged financial runway through effective budget management.
- Full visibility into cloud spend, aiding in strategic financial planning.
- Efficient utilization of investor funding and cloud credits.

### Ready to elevate your ISV game?

Partner with Kalibr8 to deliver unparalleled cloud optimization and data protection services, driving efficiency, transparency, and profitability. Don't just meet expectations—exceed them.

Book a Demo